NOW HIRING: Aggregate Sales and Support Specialist – Eastern Ontario

**Silver Top Supply** is seeking highly-driven sales representative who is customer centric and enjoys working on a team with the best in class industry experts.

**The Sales Representative will be responsible for the following:**

* Actively manage existing and grow the customer base; in but not limited to the sand, stone, and aggregate sector - Eastern Ontario
* Advise customers on options for wear parts in their crushing and screening equipment
* Educate and guide the customers in new productivity technologies
* Continued sales support of existing clients ensuring a high level of customer satisfaction
* Maintain positive communications with customers before, during, and after/post sales
* Assist the service team with installations of new, and maintenance and repair of existing customer equipment
* Provide ongoing training and support of on board weighing systems
* Being able to provide minor on-site service and repair when required, not afraid to get your hands dirty
* Attendance at trade shows and industry related functions as required
* Maintaining the CRM and pipeline reporting
* Most importantly, work with the best team in the industry

**Key attributes required in this position:**

* Preferable 5 years of experience in the aggregate production
* Must be able to communicate effectively in English, French is an asset
* Aptitude for payload and production related technology
* Customer Focused - Finely tuned client-facing skills/positive, sales-oriented personality
* Strong time management and prioritization skills
* Strong achievement drive
* Must be computer literate
* Willingness to learn new products
* Business-like, professional appearance for the aggregate industry
* Team player - excellent interpersonal skills and positive personality

If you are a high energy, self-motivated individual who thrives in a team-oriented environment and customer service focused environment who works well under pressure, please submit your resume by email in confidence to:

**Contact:** Silver Top Supply, Peter Abel

pabel@silvertopsupply.com